

# Accident + Health QUARTERLY

October to December 2020

## A Message From Christian Sandric

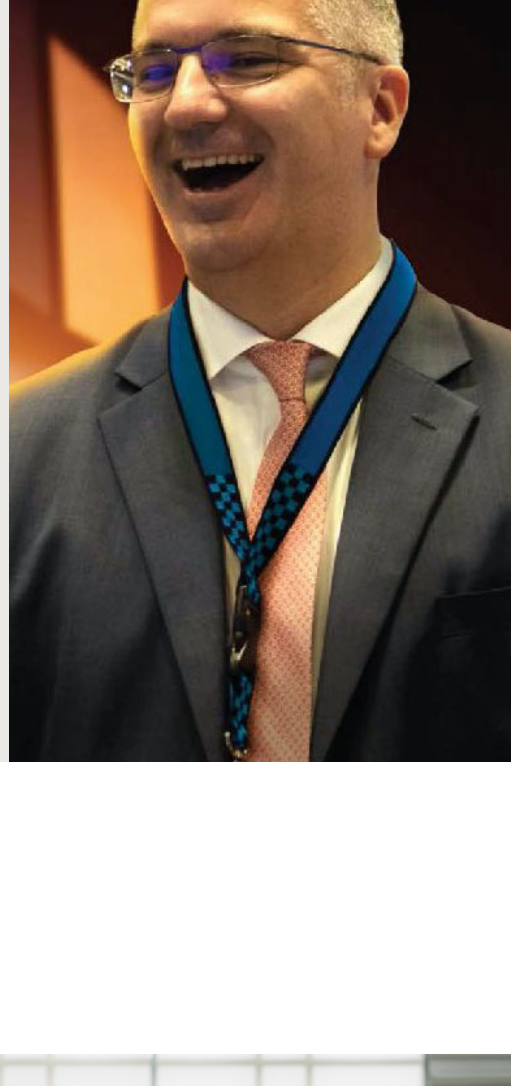
President and CEO

### Welcome to the inaugural issue

"It's my honour to present AIG's inaugural issue of the Accident & Health Quarterly – a digital publication that highlights our latest products and campaigns at your fingertips.

The past six months have dramatically altered the way we live and conduct business. While we adjust to the evolving situation, our commitment to helping our clients and partners prepare for what's next remains unchanged.

I look forward to us working together and strive better to achieve our overall and personal goals.



## A+H TEAM

### Lorem ipsum dolor sit

Here to share the best protection solutions for your clients. Here to keep you informed of the latest campaigns and incentives. Here to help your clients stay protected and your business grow. We are the Accident & Health Team.



**CONTACT US**

## A+H CONSUMER

### A Protection Plan For Every Client. No Matter Their Stage Of Life.

As our clients grow, they journey through different life stages. Each comes with their own protection needs. So provide them with a suitable plan for a life that's always full.

#### Product Road Map targeted at your Customer's Life Stage

Age (years old)	20 - 25	25 - 30	30 - 50	50 - 65	65+
Status	Single	Married	Married with kids	Preparing for retirement	Retired
Personal Accident Products	<b>Optional benefits which can be included on SEC:</b>				
	+ Lifestyle related benefit(s)				
	+ Health & Wellness benefit(s)				
	+ Critical Illness benefit(s)				
	+ Family related benefit(s)				
	Junior Advantage				
	Advanced Silver*				
Critical Illness Products	Venus Care				
	Early Critical Illness Cover*				
Others A + H Products	Diamond Hospital Income				
	Domestic Helper Insurance				
	Student Assist				

\*Product to be launched

Asset Protection | Lifestyle Protection | Expense Protection

## Sapphire Enhanced Choices

Provide your client with a customised personal accident plan that reflects their way of life.

Whatever your client's way of life, provide them with a customised personal accident plan. Let them choose a Coverage Preference: Lifestyle, Health & Wellness, Family, and Critical Illness. And top it off with a choice of individual-on benefits – for a life they should savour.

**LEARN MORE**

## A+H GROUP

### CORPORATE Edge

The pandemic has definitely led Small Medium Enterprises (SMEs) to face many issues, challenges and risks.

Corporate Edge is an innovative insurance product that addresses SMEs' protection needs – Infectious Disease coverage to achieve staff retention and Business Continuity coverage to relieve financial impact to business operations.

Together, these benefits offer greater peace of mind to clients who run their own business.

### NEW Enhancements

- Death or Permanent Total Disability benefit due to Infectious Disease
- Work from Home Protection - Additional Personal Accident Sum Insured if accident is sustained at home
- Hospital Income lump sum benefit for employees due to Infectious Disease
- Lump sum payout for top 5 Critical Illness

### Case Study

Innovation Pte Ltd, an IT start-up, wants to cover unexpected costs due to the pandemic and achieve staff retention. The company decides to take up

#### Corporate Edge Group Personal Accident Plan 3 (Core benefits + Option A, B, C & D)

During the pandemic, 3 employees are exposed to infectious disease and are required to be quarantined at the National Centre for Infectious Disease.

AIG Corporate Edge responds to claims under People Catastrophe Cover benefit and Innovation Pte Ltd can use this lump sum payout to cover for their operational costs.

Alvin, a programmer, is diagnosed with cancer during his annual medical check-up.

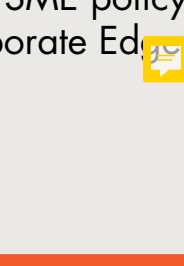
AIG Corporate Edge responds to claims under Critical Illness.

Keith, a business development manager, fractures his arm while playing badminton with his friends.

AIG Corporate Edge responds to claims for Fractures, Accident Medical Reimbursement (AMR) and Traditional Chinese Medicine (TCM).

## DISCOVER CAMPAIGN INCENTIVES

### For the Agent:

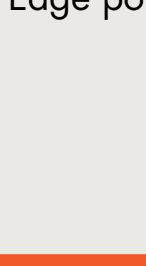


Additional 5% commission from both policies when a new customer purchases a new SME policy and a Corporate Edge policy.



Participation in Cash Reward - up to S\$10,000

### For the Customers:



Complimentary Doctor Anywhere Teleconsultations to every Employee for each Corporate Edge policy bound

**FIND OUT MORE**

## AGENT OF AIG



### What Drives You?

"I always believe in protecting people financially and giving them the freedom to live the lives they dream of."

Randal Ho, Member of MDRT

**READ MORE**

Learn more about AIG Corporate Edge offerings.

**Corporate Edge Brochure**

