

The Accident & Health

# QUARTERLY

## Sapphire Enhanced Choices

A Personal Accident Plan that Reflects Every Way of Life

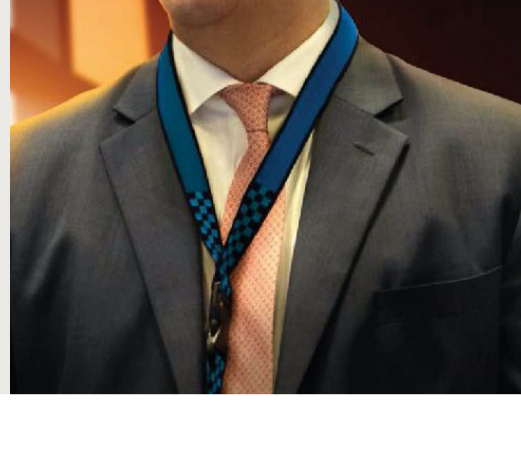
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Whatever your client's way of life, provide them with a customised personal accident plan. Let them choose a Coverage Preference: Lifestyle, Health & Wellness, Family, and Critical Illness. And top it off with a choice of individual-on benefits – for a life they should savour.

### A Message From Christian Sandric

President and CEO

The past 2 months have dramatically altered the way we live and conduct business. While we adjust to the evolving situation, our commitment to helping our clients and partners prepare for what's next remains unchanged.



## INDIVIDUAL Accident & Health

A Protection Plan For Every Client. No Matter Their Stage Of Life.

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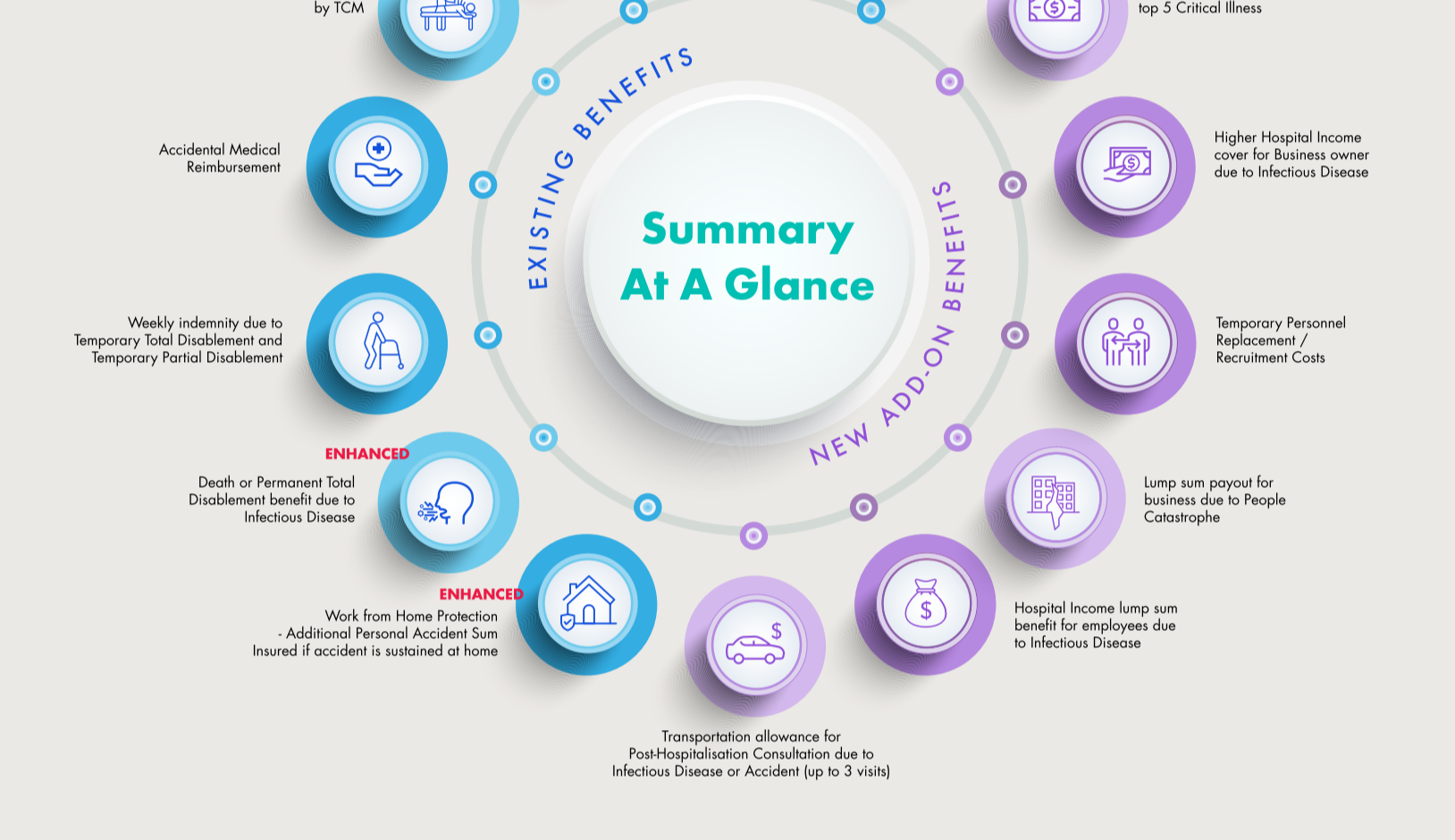
## Product Road Map

targeted at your Customer's Life Stage

Age (years old)	20 – 25	25 – 30	30 – 45	50 – 65	65+
Status	Single	Married	Married with kids	Preparing for retirement	Retired
Asset Protection					
Lifestyle Protection					
Expense Protection					



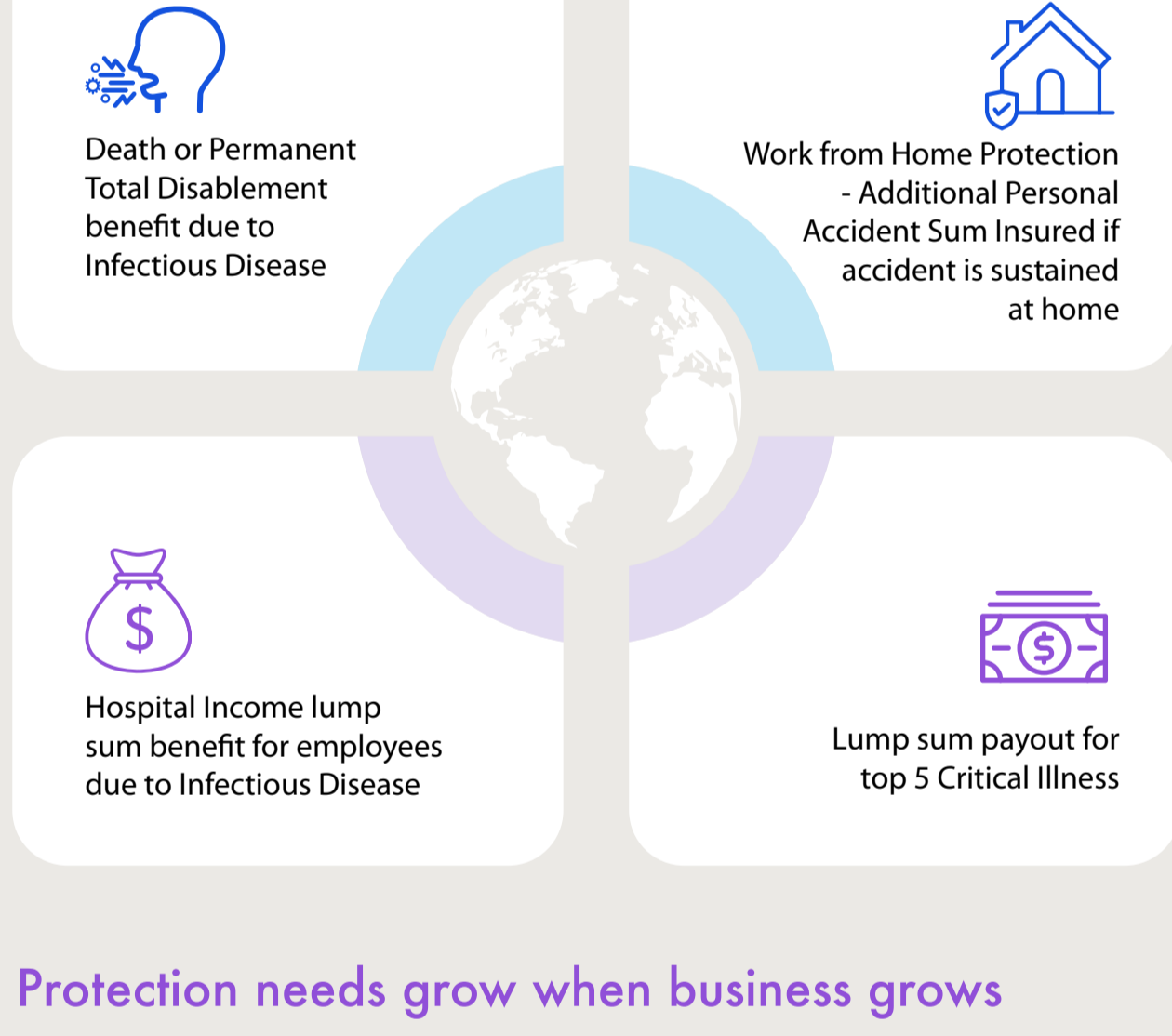
## GROUP Accident & Health



Designed with the flexibility of plans to choose from, Corporate Edge is one of the first innovative insurance plans that allows the mixing and matching of options to fulfill any business organisation's staff protection needs.

Most of all, they are Pre-underwritten Package Plans that are Industry-rated to provide Singapore registered clients comprehensive coverage with market leading benefits. This even includes no maximum age limit with a reduced coverage for employees who are 75 years and above.

### New Enhancement



### Protection needs grow when business grows

As you expand your business, there is a need for greater protection. Whether it's adjusting to more stringent workplace health and safety regulations, fulfilling government regulations, or simply having a plan for business continuity.



[Corporate Edge](#)  
**DOWNLOAD**

## DISCOVER present campaign incentives here

<p><b>For the Agent:</b></p> <p>Additional 5% commission from both policies when a new SME policy and a Corporate Edge policy</p>	<p><b>For the Customers:</b></p> <p>Complimentary Doctor Anywhere Teleconsultations to every Employee for each Corporate Edge policy bound</p>	<p><b>For the Agent:</b></p> <p>Participation in Cash pool of up to S\$10,000:</p> <ul style="list-style-type: none"> <li>Producers who cross sell Corporate Edge to existing SME policy client are entitled to 3 lots</li> <li>Producers who sell Corporate Edge to non SME policy client are entitled to 1 lot</li> </ul>
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## LATEST from AIG

### AIG SAPPHIRE ENHANCED



A Personal Accident Plan made customisable for every lifestyle.

### AIG VENUS CARE



Protection specially designed with coverage for early detection of breast cancers.

### DOMESTIC HELPER

Coverage for the ones that help families every day.

### STUDENT ASSIST

Give complete confidence to those pursuing an overseas education.

## AGENT of AIG



**What Drives You?**  
"I always believe in protecting people financially and giving them the freedom to live the lives they dream of."

Randal Ho, Member of MDRT

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